December 2013

National Economic Climate
Moderate Economic Growth Expected in 2014
In early December, the Bureau of Economic Analysis revised upward its third quarter (July-Sept.) estimate of national gross domestic product (GDP) to a 3.6 percent annualized rate, an increase from the 2.5 percent growth in the second quarter of the year. Nearly 1.7 percent of the growth, however, can be attributed to a surge in private investment; a trend that could reverse in the fourth quarter and restrain economic growth. Setting aside the build-up in inventories, GDP growth advanced at only a 1.9 percent pace. The Congressional Budget Office (CBO) has projected that the U.S. economy will expand by 3.4 percent in 2014 and an average of 3.6 percent annually from 2015 through 2018.

Similarly, the Federal Reserve’s GDP projections from September 2013 predict GDP growth around 3 percent in 2014, with 3 to 3.5 percent growth in 2015. The Organization for Economic Co-operation and Development (OECD) has also forecasted U.S. economic growth of nearly 3 percent for 2014 and 3.4 percent in 2015. The OECD cited continual political discord in Washington as an impediment to growth, leading to “…ongoing uncertainty and poor policy choices, while hitting the debt ceiling could knock the U.S. and the global recovery off course.” The U.S. has historically witnessed an average GDP growth rate of 3.2 percent.

U.S. Unemployment Rates Falls to Five-Year Low
With the 203,000 jobs added to U.S. employers’ payrolls in November, the U.S. unemployment rate declined a full three-tenths of a percent, to 7.0 percent, the lowest rate in five years, according to the U.S. Bureau of Labor Statistics (BLS). The November figures, however, reflect the return to work of 450,000 federal workers who had been furloughed during the government’s 16-day shutdown. The private sector added 196,000 last month, while federal, state and local governments added 7,000. The health care and manufacturing sectors help lead the job growth. Overall, more than two million jobs have been added to the U.S. economy this year, the most since 2005. The Federal Reserve’s national unemployment forecast calls for the unemployment rate to drop to 6.4-6.8 percent in 2014 and to around 6 percent in 2015. The OECD expects U.S. unemployment rates of 6.9 and 6.3 percent in 2014 and 2015, respectively. The historical average for the U.S. unemployment rate is 5.8 percent.

State Economic Conditions
Tax Revenues Continue Steady Improvement
State general fund revenues witnessed strong growth in fiscal year 2013, based on the August 2013 State Budget & Tax Actions preliminary report compiled by the National Conference of State Legislatures (NCSL). Concurrently, state expenditures were generally on target. These two factors enabled many states to boost their reserves and provide supplemental expenditures, according to the analysis, leading to a solid fiscal situation in almost every state.

The NCSL report cautions, however, that the budget outlook for fiscal year 2014 is more tepid, with expectations that revenue growth will slow. Fiscal year 2014 expenditures are likely to outpace revenue projections, undermined by continued growth in Medicaid costs and the persistent aftereffects of the Great Recession.
States’ cumulative year-end balances, consisting of general fund dollars and rainy day funds, climbed to 9.6 percent in fiscal year 2013, up from 8.2 percent the year prior, but are projected to decline to 5 percent by the end of fiscal year 2014 (the amount typically recommended by ratings agencies). It should be noted, however, that Alaska and Texas hold well over half of all state rainy day fund balances, thus skewing the national average. Omitting these two states from the calculation brings the change in aggregate year-end balances to 6.4 percent in fiscal year 2013.

**Highlights from the State Budget and Tax Actions Preliminary Report**
*National Conference of State Legislatures / August 2013*

- State general fund revenues grew by 5.3 percent in fiscal year 2013 but a slowdown is expected in fiscal year 2014 with projected revenue growth of 1.3 percent.
- Fiscal year 2014 appropriations are budgeted to increase 3.9 percent, led by increases in Medicaid and higher education spending.
- Fiscal year 2013 year-end balances rose 23 percent above prior year levels, but are expected to decline 11.6 percent by the end of fiscal year 2014.
- As a result of the mismatch in state spending and revenue, state year-end balances (as a percentage of state spending) are projected to fall to 5 percent by the end of fiscal year 2014, down from 9.6 percent at the end of fiscal year 2013.
- Substantial changes in income tax, sales taxes and transportation funding mechanisms dominated 2013 legislative tax discussions.

The latest *State Expenditure Report* from the National Association of State Budget Officers (NASBO), released in November, shows that total state spending had declined for the first time in 26 years in fiscal year 2012, but bounced back in fiscal year 2013, estimated to have increased 5.4 percent. The report estimated a 2.6 percent increase in state spending on higher education in fiscal year 2013. Medicaid expenditures grew in all but 8 states, with an overall increase of 8 percent last year alone. Medicaid now represents 24.5% of total state spending, compared to 20% for K-12 education and 10% for higher education.

**Health Care, Pensions, Other Costs Stack Up for State, Local Governments**

Tax revenue increases have improved state budget outlooks, yet structural fiscal challenges remain for state governments. The U.S. Government Accountability Office (GAO) explained in its April report:

> “In the long term, the decline in the sector’s (state and local government) operating balance is primarily driven by the rising health-related costs of state and local expenditures on Medicaid and the cost of health care compensation for state and local government employees and retirees. Since most state and local governments are required to balance their operating budgets, the declining fiscal conditions shown in our simulations continue to suggest that the sector would need to make substantial policy changes to avoid growing fiscal imbalances in the future. That is, absent any intervention or policy changes, state and local governments would face an increasing gap between receipts and expenditures in the coming years” (p. 2).

The latest *Fiscal Survey of the States* from the National Governors Association (NGA) and the National Association of State Budget Officers (NASBO) found that states’ budget pictures are slowly improving, yet spending pressures remain, as well as demands for state funds for programs that were cut during the recession. The NGA/NASBO fiscal analysis determined that governors’ budget blueprints called for a moderate increase in spending in fiscal year 2014, with 42 governors presenting higher spending levels in the new fiscal year.

**Sweeping Tax Reforms Called for by Some Governors, Legislators**

Improving state budget conditions have spurred some governors and state legislators to propose broad-based changes in state tax structures, with some policymakers seeking deep reductions in state tax rates as one strategy intended to spur economic growth and job creation. Legislatures in 35 states have discussed changes in tax policy in the 2013 legislative session, with 16 debating revisions in state personal income taxes, based on a National Conference of State Legislature (NCSL) study cited in Stateline.org.
A few examples of these proposals include:

- **Kansas**: Gov. Sam Brownback (R) proposed phasing out the state’s income tax in early 2013 as part of a sweeping plan to lower state taxes. Brownback and the legislature reached an agreement in June to lower tax rates. Higher education funding was cut as a result, followed by increases in tuition to partially offset the reduction.

- **Louisiana**: Gov. Bobby Jindal (R) called for ending the state’s income and corporate taxes and replacing the revenue sources with an enhanced sales tax, but has backed off the proposal.

- **Missouri**: The Republican-led Missouri legislature has passed a major tax reform package that would cut taxes by an estimated $800 million. The plan was vetoed by Gov. Jay Nixon (D). Republicans failed in their efforts to override the governor’s veto.

- **Nebraska**: Gov. Dave Heineman (R) called for ending the state’s income tax in favor of an expanded sales tax in early 2013. His plan failed to acquire requisite support from state legislators.

In other states, plans have been introduced to increase taxes in order to make investments in state programs.

- **Massachusetts**: Gov. Deval Patrick (D) outlined an ambitious plan to significantly raise the state income tax while reducing the state sales tax. Patrick ultimately signed a state budget with a $159 million funding increase for public higher education that allowed public colleges and universities to freeze tuition.

- **Minnesota**: Gov. Mark Dayton (D) and legislative leaders passed a budget that will increase state taxes by over $2 billion over two years via an increase in tax rates on wealthy state residents, closing corporate tax loopholes and raising the tax rate on cigarettes. The governor signed a state budget that includes added funding for higher education and a tuition freeze.

A compete analysis of state tax proposals can be found on Stateline.org.

**Fiscal Year 2014 State Higher Education Funding**

*Increases in state appropriations, steadying tuition rates mark major turnaround*

Two years removed from the largest decline in state higher education funding in nearly a half century, state lawmakers have used increases in state revenues to begin reinvesting in public higher education. Based on the results of an informal survey conducted by AASCU of state operating support for public universities for fiscal year 2014 (which began July 1 in 46 states), 37 of the 49 states in which data was received reported year-over-year increases (see table). This compares to last fiscal year when only 30 states increased higher education funding, preceded by only 8 states in fiscal year 2012, according to similar preliminary prior estimates conducted by AASCU. The largest gains in state higher education funding support were reported in New Hampshire (28%), Massachusetts (16%) and Washington (12%).

Seven states cut operating support for public universities for this fiscal year. Topping the list were Louisiana (-17%), West Virginia (-9%) and Wyoming (-6%). This compares to 11 states last fiscal year and 31 states in fiscal year 2012. Five states provided flat funding this year, compared to nine last year.

There was considerable variation in year-to-year changes among the states this fiscal year—a 46 percent spread, driven largely by extremes in two states: New Hampshire’s 28.6 percent increase and Louisiana’s 17 percent cut. It should be noted that New Hampshire suffered a 48 percent cut in state higher education funding two years ago. Last fiscal year, there was a 25 percent spread between the states with the largest gain and steepest cut, and a remarkable 57 percent spread in fiscal year 2012. Overall, the collective average percent change in year-over-year state operating support for public universities heading into fiscal year 2014 was 3.5 percent. When excluding New Hampshire, the 49-state average reflects an increase of 2.9 percent. This compares to a 0.2 percent decline in overall state fiscal support for higher education between fiscal years 2012-2013 and a 4.7 percent decline between fiscal years 2011-2012, according to Illinois State University’s Grapevine compilation of data on state fiscal support for higher education.
Approximate Year-Over-Year Percent Change in FY 2014 State Operating Support for Public Four-Year Universities

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49-State State Average +3.5%
48-State State Average (Excluding New Hampshire) +2.9%

*Approximations; Original figures are as of July 11, 2013. North Carolina figure added Oct. 17, 2013. Data compiled by AASCU.
Notes: North Dakota—the percent change increase reflects an increase from the state’s 2011-13 biennial budget to the 2013-15 biennial budget. Minnesota—percent figure reflects blended percent change for both the Minnesota State Colleges and Universities system and the University of Minnesota. Connecticut—percent figure is only representative of the Connecticut State University System. New Mexico—data was not received as of July 11.

Higher Education Policy Round-Up—States’ 2013 Legislative Sessions
Provided below is a brief overview of higher education state policy and programmatic initiatives stemming from states’ 2013 legislative sessions, as aligned with the topics from AASCU’s annual list of the top 10 higher education state policy issues. For a more exhaustive list of higher education legislation in 2013, visit the Education Commission of the States.
#1—Productivity (Boosting Institutional Performance via Incentivized State Funding)
A number of states have initiated efforts intended to boost institutional productivity, most notably through the use of performance-based higher education funding formulas. Modest growth in state budgets has spurred policymakers to attach performance requirements to higher education appropriations bills. Performance-based funding measures were adopted this year in many states, including in Minnesota, Montana and North Dakota. Mississippi adopted an approach to performance-based funding through its state higher education governing board. Arizona earmarked $5 million in performance-based funding for its three public universities. Performance-based funding measures were also discussed this year at the state or system level in Louisiana, Missouri, Nevada, Texas and West Virginia. A number of states are currently developing performance-based approaches to higher education finance. According to collegeproductivity.org, 20 states now utilize some form of higher education performance-based funding.

#2—State Operating Support for Public Higher Education
Increases in state tax revenues have encouraged lawmakers to boost higher education funding in many states; for some it will mark the first time in years that public higher education will receive a funding increase. California, Colorado, and Michigan are among those which witnessed cuts to higher education in excess of 10 percent just two years ago and which this fiscal year received an increase in state investment.

While the economy is slowly improving and state higher education appropriations have increased throughout the nation, years of state disinvestment have shifted the college cost burden to students and families. The latest State Higher Education Executive Officer (SHEEO) State Higher Education Finance Report indicates that state support per FTE student fell to $5,906 in 2012, the lowest level in more than a quarter-century in inflation-adjusted terms. According to the report, in only two states did per-student appropriations increase from 2007-2012.

A number of institutions and state higher education systems have submitted requests for increasing higher education funding in the 2014 legislative cycle, including Iowa, Massachusetts and Tennessee. The governor of Colorado has already called for significant increases for higher education in the next state budget and Democrats in the California legislature have called for boosting state investment in public higher education in 2014.

#3—Tuition Prices and Tuition Policy
Increased state revenues and subsequent funding increases for public colleges and universities allowed a number of states to freeze tuition this year. Tuition freezes were approved in California, Iowa, Maine, Massachusetts, Minnesota, Montana, Nebraska, New Hampshire, Rhode Island, Washington and Wisconsin. In Florida, Gov. Rick Scott (R) vetoed a 3 percent tuition increase and has urged the state’s public universities to not raise tuition levels, with most state institutions approving modest tuition increases to keep pace with inflation. A few states, such as Kentucky and North Dakota, have set caps on tuition increases, while in other states modest tuition hikes have been approved. Texas lawmakers approved a “fixed for four” tuition option that will hold tuition rates constant for four years of a student’s academic program. A similar bill died in the Florida legislature.

College Board data released in fall 2013 indicate that the average 2.9 percent increase in published prices of tuition and fees at public four-year colleges and universities for the 2013-14 academic year was the smallest percentage increase in 30 years. The average tuition and fee prices at public four-year colleges increased from $8,646 to $8,893.

For the upcoming 2014 legislative session, governors have already made controlling tuition hikes a priority. The governor of South Dakota has already called for a tuition freeze in exchange for a funding increase, while the Iowa Board of Regents froze tuition for the upcoming academic year contingent upon an appropriations increase from the state legislature. Tennessee higher education officials have promised to hold down tuition increases if the governor approves their funding request. The governor of Colorado will include a funding increase in his state budget plan for higher education, with an understanding that tuition increases should be minimal; likewise, the governor of Florida has stated that he will work to hold the line on tuition increases in 2014.

New approaches to tuition are also likely to be explored in a handful of states. Lawmakers in Oregon passed a bill to examine the feasibility of “Pay it Forward, Pay it Back,” a tuition policy that would allow students to attend college tuition-free in exchange for paying back a portion of their salary for an extended period of time. A small number of other states are expected to explore this approach to higher education finance in next year’s legislative sessions.
#4—State Student Grant Aid Programs
Lawmakers continued to make changes to their state student grant aid programs this year, with an eye toward providing incentives to spur college completion. Arkansas completed work this spring on legislation that will create a tiered scholarship starting at $2,000 for freshman, increasing each year to $5,000 for seniors. The state also created academic standards for students receiving state scholarships for their first year in school. Officials in Colorado have also encouraged institutions to adopt a tiered approach. South Dakota created a need-based state scholarship program. Lawmakers in Iowa have discontinued allowing public universities to utilize “tuition set-aside” programs that distribute a portion of student tuition revenues to low-income students. The state will now use general appropriations funds, similar to most states, to provide grant aid to low-income students. Maryland passed a state scholarship program for first generation students.

For the upcoming legislative session, the governor of Missouri has called for bolstering a state program offering college scholarships to students with top scores on college entrance exams. Scholarship recipients would have to stay and work in Missouri after receiving the scholarship or be forced to return the grant money.

#5—College Readiness
Utah passed legislation that will require all high school juniors to take a college readiness test, such as the ACT. Maryland lawmakers completed work on the “College Readiness and Completion Act,” which addressed issues such as dual enrollment, degree pathways, and caps on the number of credits required for an associate’s or bachelor’s degree.

#6—Immigration
Advocates for allowing undocumented students access to in-state tuition rates achieved a number of victories in the 2013 legislative sessions. Bills extending state resident tuition rates for undocumented students were signed into law in Colorado, Minnesota and Oregon. Similar legislation was introduced in a number of other states, including New Jersey. The University of Hawaii Board of Regents extended in-state tuition rates to undocumented students. Arizona Board of Regents agreed to study the issue. New York was among a number of states that also debated whether to extend state student financial aid programs to undocumented students. New Jersey Gov. Chris Christie has voiced support for tuition equity for undocumented students, but does not support a number of provisions in a tuition bill currently in the state legislature. According to the National Conference of State Legislatures, 16 states now have policies allowing undocumented students to be eligible for in-state tuition rates and three states extend financial aid to undocumented students.

#7—Competency-Based and Online Education
State political leaders have continued to explore policies related to online and competency-based education programs. Governors in Missouri and Tennessee unveiled partnerships with Western Governors University (WGU). Florida lawmakers approved a measure that will allow the University of Florida to offer fully-online programs. Nevada higher education leaders have taken an interest in building out the state’s online higher education programming and created a working group to increase the number of online offerings. Maryland Gov. Martin O’Malley (D) called on state leaders to use technology to boost college graduation rates.

#8—Guns on Campus
A number of state legislatures debated the merits of bills related to guns on campus in the first half of 2013, with the vast majority of the bills seeking to loosen state laws or campus regulations related to guns. Among the states where legislation was introduced were Arkansas, Georgia, Indiana, Kansas, Montana, Nevada, North Carolina, South Carolina, South Dakota, Texas and Wyoming. A bill to re-instate a gun ban in Colorado failed to pass.

The most notable bill was in Arkansas, which now allows faculty and staff to carry guns on campus, however, campuses will retain the right to “opt-out” of the bill. Thus far, Arkansas campuses have exercised their right not to allow guns on campus. Montana Gov. Steve Bullock (D) vetoed a campus gun bill that reached his desk this spring. Texas will soon allow guns to be stored in locked cars on campus, but a broader gun measure did not pass.
#9—Economic and Workforce Development

According to an analysis of governors’ 2013 “State of the State” addresses conducted by AASCU, the connection between higher education and economic and workforce development was the leading higher education issue espoused by state chief executives, with several calling for legislation intended to tighten the link between higher education and workforce readiness. Other related proposals included state STEM initiatives, technology transfer, public-private partnerships and a focus on technical/vocational postsecondary education programs. Some notable initiatives include a plan in New York to create tax-free zones on unused campus lands. New Mexico passed a bill creating student loan repayment for teachers in “high-risk” schools, while Idaho repealed a student loan forgiveness program that aimed to keep teachers in the state. South Dakota created a scholarship program for students to teach in critically-needed teaching needs areas.

#10—Consumer Protection Involving For-Profit Colleges

State attorneys general have continued to pursue legal avenues to crack down on fraud and abuse in the for-profit college industry. California Watch, a non-partisan watchdog group, identified 11 states investigating for-profit colleges as of May 2013. Attorneys general in Kentucky, Massachusetts and Minnesota have been especially active in pursuing allegations of wrongdoing in the sector. Wisconsin embarked on an effort to better regulate the industry, but the panel was disbanded amid resistance from leading lawmakers and industry officials and questions related to the data used to develop benchmarks.

Other Notable Policy Issues

State Authorization

Measures related to authorization of institutions of higher education to operate in the state were passed in Indiana and North Dakota. Tennessee approved a bill that would provide state authorization exceptions to online education providers under certain circumstances.

Student Groups

A small number of states approved legislation that will allow student groups to discriminate in their membership selection, with a focus on political and religious groups. Bills were signed into law in Idaho, Tennessee and Virginia; and other states, including North Carolina and Texas, have discussed the issue.

Transparency

New Jersey lawmakers passed a bill that seeks to inform high school students about student loans by distributing information on monthly and annual loan repayments and the time it would take to repay a loan. Connecticut policymakers approved two transparency-related bills, one which will require higher education officials to appear before the legislature to discuss their budget, and other which will require regular reports on student-administrator ratios, administrator salaries and comparisons with peer institutions on specified metrics. Illinois passed a resolution creating a state-level college scorecard. Maine lawmakers passed a bill requiring a legislative report on first-generation students.

Veterans Education

Efforts to provide in-state tuition to veterans were successful in a number of state legislatures, including Indiana, Missouri, Nevada and Oregon. Michigan’s public universities approved in-state tuition for all veterans without legislative action. A few states also approved measures that will award prior learning credits for military training or streamline the credit transfer process.